# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 27, 2015

# Hawkins, Inc.

(Exact name of registrant as specified in its charter)

Minnesota (State of Incorporation) 0-7647 (Commission File Number) 41-0771293 (IRS Employer Identification No.)

2381 Rosegate Roseville, MN (Address of Principal Executive Offices)

55413 (Zip Code)

Registrant's Telephone Number, Including Area Code (612) 331-6910

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On May 27, 2015, Hawkins, Inc. issued a press release announcing financial results for the fourth quarter and fiscal year ended March 29, 2015. A copy of the press release issued by the Registrant is furnished herewith as Exhibit 99.1 hereto and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibit.

Exhibit 99.1—Press Release, dated May 27, 2015, announcing financial results of Hawkins, Inc. for the fourth quarter and fiscal year ended March 29, 2015.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HAWKINS, INC.

Date: May 27, 2015

By:

/s/ Kathleen P. Pepski

Kathleen P. Pepski Vice President, Chief Financial Officer, and Treasurer

Exhibit No.		Description					
	99.1	Press Release, dated May 27, 2015, announcing financial results of Hawkins, Inc. for the fourth quarter and fiscal year ended March 29, 2015.					

Method of Filing

Electronic Transmission FOR IMMEDIATE RELEASE May 27, 2015 Hawkins, Inc. 2381 Rosegate Roseville, MN 55113 Contacts: Patrick H. Hawkins Chief Executive Officer 612/617-8524 Patrick.Hawkins@HawkinsInc.com

> Kathleen P. Pepski Chief Financial Officer 612/617-8571 Kathleen.Pepski@HawkinsInc.com

#### HAWKINS, INC. REPORTS FOURTH QUARTER, FISCAL 2015 RESULTS

Minneapolis, MN, May 27, 2015 – Hawkins, Inc. (Nasdaq: HWKN) today announced fourth quarter and full-year results for its fiscal year ended March 29, 2015. Sales of \$364.0 million for fiscal 2015 represented an increase of 4.5% from \$348.3 million for the prior fiscal year. Net income was \$19.2 million for the year, or \$1.81 per fully diluted share, compared to net income of \$18.1 million, or \$1.71 per fully diluted share, for fiscal 2014.

For the fourth quarter of fiscal 2015, the Company reported sales of \$93.3 million as compared to \$85.2 million for the same period a year ago. Net income for the fourth quarter of fiscal 2015 was \$3.9 million, or \$0.37 per fully diluted share, compared to net income of \$4.3 million, or \$0.40 per fully diluted share, for the same period in fiscal 2014. The LIFO method of valuing inventory increased gross profit by \$0.6 million in the fourth quarter of fiscal 2015, compared to an increase of \$1.8 million in the fourth quarter of the prior year.

"The integration of the Florida business we acquired last fall is going well and we are also pleased with the performance of our other water treatment branches we have added over the last several years," said Patrick Hawkins, Chief Executive Officer and President. "We are continuing to proactively add sales and support staff in a number of our current Water Treatment branches. While these additional expenses dampen this segment's operating performance in the near term, these investments complement our geographic expansion strategy and position this business for future growth."

"We continued to face competitive pricing challenges in fiscal 2015, particularly in certain end markets within our Industrial segment. In spite of these challenges, I am pleased with our Industrial segment's performance as we were able to grow our overall sales volumes from the prior year," Mr. Hawkins continued. "This growth, coupled with tighter production expense controls, allowed our Industrial segment operating profit to grow by nearly 13% over the prior year."

For fiscal 2015, Industrial segment sales were \$249.1 million, an increase of 1.7% from fiscal 2014 sales of \$244.9 million. Volumes increased year-overyear; however, lower raw material prices and competitive pricing pressures in certain product lines resulted in lower per-unit selling prices. Water Treatment segment sales were \$115.0 million for the year, an increase of 11.2% over last year's sales of \$103.4 million. Our recently acquired Florida and Oklahoma locations accounted for \$7.9 million of the total increase. In addition, growth in our newer branches and increased sales of specialty chemicals were partially offset by the impact of lower raw material prices.

Company-wide gross profit for fiscal 2015 was \$65.8 million, or 18.1% of sales, compared to \$61.6 million, or 17.7% of sales, for the same period of the prior year. The LIFO method of valuing inventory decreased gross profit by \$0.4 million for fiscal 2015, while it increased gross profit by \$1.9 million for fiscal 2014.

Gross profit for the Industrial segment was \$33.6 million, or 13.5% of sales, for fiscal 2015, an increase of \$1.6 million from \$32.0 million, or 13.1% of sales, for fiscal 2014. The increase in gross profit dollars was driven by higher sales volumes in fiscal 2015 as compared to fiscal 2014, partially offset by lower perunit margins due to continued competitive pricing pressures in certain product lines. The LIFO method of valuing inventory decreased gross profit in our industrial segment by \$0.3 million in fiscal 2015, while it increased gross profit by \$1.6 million in fiscal 2014.

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Gross profit for the Water Treatment segment increased \$2.6 million to \$32.2 million, or 28.0% of sales, for fiscal 2015, as compared to \$29.6 million, or 28.6% of sales, for fiscal 2014. The increase in gross profit dollars was a result of higher sales volumes across most of our branches, in particular the addition of our recently acquired Florida and Oklahoma locations, along with increased sales of specialty chemicals. Gross profit as a percentage of sales decreased primarily due to the addition of and growth in our newer branches that have lower per-branch revenues, and the costs to operate these branches represent a higher percentage of their sales than many of our existing branches. The LIFO method of valuing inventory decreased gross profit by \$0.1 million in fiscal 2015, while it increased gross profit by \$0.3 million in fiscal 2014.

Company-wide SG&A expenses were \$35.4 million, or 9.7% of sales, for fiscal 2015, as compared to \$33.5 million, or 9.6% of sales, for fiscal 2014. The expenses increased in our Water Treatment segment, with \$1.6 million of the increase due to our recently acquired Florida and Oklahoma locations, and the remainder of the increase driven by the addition of sales personnel in existing locations.

Hawkins, Inc. distributes, blends and manufactures chemicals for its customers in a wide variety of industries. Headquartered in Roseville, Minnesota, and with 37 facilities in 16 states, the Company creates value for its customers through superb customer service and support, quality products and personalized applications.

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#### HAWKINS, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands, except share and per-share data)

	Three Months Ended			nded	Fiscal Year Ended			
	March 29, 2015		March 30, 2014		March 29, 2015		March 30, 2014	
	(unaudited)							
Sales	\$	93,281	\$	85,223	\$	364,023	\$	348,263
Cost of sales		(77,750)		(70,974)		(298,232)		(286,663)
Pension withdrawal				—		—		—
Gross profit		15,531		14,249		65,791		61,600
Selling, general and administrative expenses		(9,532)		(8,080)		(35,375)		(33,510)
Operating income		5,999		6,169		30,416		28,090
Interest income (expense), net		27		(11)		38		(29)
Income from continuing operations before income taxes		6,026		6,158		30,454		28,061
Income tax provision		(2,126)		(1,863)		(11,240)		(9,967)
Income from continuing operations		3,900		4,295		19,214		18,094
Income from discontinued operations, net of tax		_		—		_		
Net income	\$	3,900	\$	4,295	\$	19,214	\$	18,094
Weighted average number of shares outstanding-basic		10,581,129		10,562,081		10,568,582		10,544,467
Weighted average number of shares outstanding-diluted		10,639,310		10,620,128		10,633,554		10,599,755
Basic earnings per share:								
Earnings per share from continuing operations	\$	0.37	\$	0.41	\$	1.82	\$	1.72
Earnings per share from discontinued operations				—		—		—
Basic earnings per share	\$	0.37	\$	0.41	\$	1.82	\$	1.72
Diluted earnings per share:								
Earnings per share from continuing operations		0.37	\$	0.40	\$	1.81	\$	1.71
Earnings per share from discontinued operations		—				_		_
Diluted earnings per share	\$	0.37	\$	0.40	\$	1.81	\$	1.71

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